**Your Personal Elevator Pitch**

**Worksheet**

**You have exactly one (1) minute to sell the president of the company on why he should hire you as an intern. You know you are competing with hundreds of other students for this opportunity, so you’ve developed and practiced your “pitching.”**

Identify key skills and qualities you possess that important to an employer:

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Discuss any relevant experience you have that can be readily transferred to this internship opportunity:

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Close with the “ask.” What do you want to happen now? What are the next steps you need to purpose to close this deal?

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Put it all together and practice:

* + Be succinct: short and on point
  + Hook your audience
  + Use strong verbs to highlight your skills and experience
  + Ask for the opportunity

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